## BAJAJ ELECTRICALS LTD. Registered Office:

45-47, Veer Nariman Road, Mumbai 400 001.

Website : http://www.bajajelectricals.com

## UNAUDITED FINANCIAL RESULTS FOR THE THIRD QUARTER & NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2007

| S1.<br>No. | Particulars   | Quarter Ended         |                       | Nine Months Ended     |                       | Rs. in Crores<br>Year Ended |  |
|------------|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------------|--|
|            |   | 31st Dec, 2007        | 31st Dec, 2006        | 31st Dec, 2007        | 31st Dec, 2006        | 31st March 2007             |  |
| 1          | Net Sales & Income from Operations  | (Unaudited)<br>365.13 | (Unaudited)<br>283.30 | (Unaudited)<br>922.29 | (Unaudited)<br>706.44 | (Audited)<br>1,078.86       |  |
| 1.         | Net Sales & medile nom operations   | 505.15                | 200.00                | 944.49                | 700.44                | 1,070.00                    |  |
| 2.         | Other Income  | 2.09                  | 0.82                  | 3.70                  | 1.31                  | 4.30                        |  |
| 3.         | Total Income (1+2)  | 367.22                | 284.12                | 925.99                | 707.75                | 1,083.16                    |  |
| 4.         | Expenditures  |                       |                       |                       |                       |                             |  |
|            | A) (Increase)/Decrease in Stocks in Trade   | (8.01)                | (4.08)                | (60.50)               | (28.96)               | (7.23                       |  |
|            | B) Purchase of Finished Goods   | 237.15                | 171.91                | 618.24                | 445.26                | 685.70                      |  |
|            | C) Consumption of Raw Materials   | 31.88                 | 42.71                 | 107.65                | 109.75                | 141.55                      |  |
|            | D) Staff Cost (Refer Note No. 1)  | 18.17                 | 11.56                 | 47.55                 | 36.10                 | 44.26                       |  |
|            | E) Depreciation   | 1.97                  | 1.73                  | 5.51                  | 5.14                  | 7.28                        |  |
|            | F) Other Expenditure  | 48.76                 | 37.81                 | 122.60                | 91.31                 | 127.6                       |  |
|            | Total Expenditure (A+B+C+D+E+F)   | 329.92                | 261.64                | 841.05                | 658.60                | 999.22                      |  |
| 5.         | Interest  | 7.73                  | 6.33                  | 22.34                 | 17.47                 | 23.0'                       |  |
|            | Profit before Tax and Extra Ordinary<br>Activities (3)-(4+5)                                | 29.57                 | 16.15                 | 62.60                 | 31.68                 | 60.8′                       |  |
| 7.         | Tax Expenses - Current  | 11.02                 | 5.69                  | 23.54                 | 11.73                 | 20.94                       |  |
|            | Deferred  | (0.82)                | 0.18                  | (1.94)                | (0.61)                | (0.32                       |  |
|            | Fringe Benefit Tax  | 0.45                  | 0.33                  | 1.12                  | 0.88                  | 1.25                        |  |
|            | Net Profit after Tax from Ordinary<br>activities & before prior period<br>Adjustments (6-7) | 18.92                 | 9.95                  | 39.88                 | 19.68                 | 39.00                       |  |
| 9.         | Extra Ordinary Items (Net of tax)<br>A) Impact of Discontinued Operations                   | -                     | -                     | -                     | -                     | (0.3                        |  |
| 10.        | Net Profit before prior period Adjustments<br>(8+9)   | 18.92                 | 9.95                  | 39.88                 | 19.68                 | 38.6                        |  |
| 11.        | A] Prior Period Adjustments<br>B] Tax Expenses in respect of earlier years                  | -                     | -                     | -                     | -                     | 0.02                        |  |
|            | - Income Tax  | -                     | -                     | -                     | 0.06                  | 0.00                        |  |
| 12.        | Net Profit (10-11)  | 18.92                 | 9.95                  | 39.88                 | 19.62                 | 38.53                       |  |
| 13.        | Paid-up Equity Share Capital<br>(Face value of Rs. 10/- )                                   | 17.29                 | 8.64                  | 17.29                 | 8.64                  | 8.64                        |  |
| 14.        | Reserves excluding Revaluation Reserves   | -                     |                       | -                     |                       | 98.0                        |  |
| 15.        | Earnings Per Share (Rs.) (Not Annualised)<br>a) Before Extra Ordinary Items                 |                       |                       |                       |                       |                             |  |
|            | Basic   | 10.95                 | 5.68                  | 23.07                 | 11.27                 | 22.5                        |  |
|            | Diluted   | 10.87                 | 5.68                  | 22.91                 | 11.27                 | 22.5                        |  |
|            | b) After Extra Ordinary Items   |                       |                       |                       |                       |                             |  |
|            | Basic   | 10.95                 | 5.68                  | 23.07                 | 11.27                 | 22.2                        |  |
|            | Diluted   | 10.87                 | 5.68                  | 22.91                 | 11.27                 | 22.2                        |  |
| 16.        | Aggregate of Public Shareholding  |                       |                       |                       |                       |                             |  |
|            | - Number of Shares  | 5,634,070             | 2,906,495             | 5,634,070             | 2,906,495             | 2,906,495                   |  |
|            | - Percentage of Shareholding  | 32.59                 | 33.63                 | 32.59                 | 33.63                 | 33.63                       |  |

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## SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

FOR THE THIRD QUARTER & NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2007

|             | Ι  |                               |                               |                               |                               |               |
|-------------|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------|
| <b>S</b> 1. | Particulars  | Quarter Ended                 |                               | Nine Months Ended             |                               | 31st Mar,2007 |
| No.         |  | 31st Dec, 2007<br>(Unaudited) | 31st Dec, 2006<br>(Unaudited) | 31st Dec, 2007<br>(Unaudited) | 31st Dec, 2006<br>(Unaudited) | (Audited)     |
|             | PRIMARY SEGMENT INFORMATION                                    |                               |                               |                               |                               |               |
| 1           | SEGMENT REVENUE  |                               |                               |                               |                               |               |
|             | A) Lighting  | 110.09                        | 84.92                         | 274.34                        | 220.17                        | 326.7         |
|             | B) Consumer Durables   | 159.99                        | 117.16                        | 417.89                        | 306.26                        | 445.4         |
|             | C) Engineering & Projects                                      | 94.68                         | 80.86                         | 228.94                        | 178.76                        | 305.1         |
|             | D) Others  | 0.37                          | 0.36                          | 1.12                          | 1.25                          | 1.5           |
|             | Sub-Total (A+B+C+D)  | 365.13                        | 283.30                        | 922.29                        | 706.44                        | 1,078.8       |
|             | Less :-Inter segment Revenue                                   | -                             | -                             | -                             | -                             | -             |
|             | Net Sales / Income from Operations                             | 365.13                        | 283.30                        | 922.29                        | 706.44                        | 1,078.86      |
| 2           | SEGMENT RESULTS  |                               |                               |                               |                               |               |
|             | (PROFIT(+) / LOSS (-))   |                               |                               |                               |                               |               |
|             | A) Lighting  | 7.75                          | 1.38                          | 14.76                         | 7.17                          | 16.4          |
|             | B) Consumer Durables   | 15.95                         | 8.84                          | 39.93                         | 21.68                         | 31.2          |
|             | C) Engineering & Projects                                      | 12.73                         | 11.40                         | 30.16                         | 21.41                         | 36.0          |
|             | D) Others  | 0.45                          | (0.18)                        | 0.43                          | (0.31)                        | (0.5          |
|             | Sub-Total (A+B+C+D)  | 36.88                         | 21.44                         | 85.28                         | 49.95                         | 83.1          |
|             | Less   |                               |                               |                               |                               |               |
|             | A) Interest  | 7.73                          | 6.33                          | 22.34                         | 17.47                         | 23.0          |
|             | B) Other un-allocable expenditure<br>net of unallocable income | (0.42)                        | (1.04)                        | 0.34                          | 0.80                          | (0.7          |
|             |  |                               |                               |                               |                               |               |
|             | Operating Profit before Tax                                    | 29.57                         | 16.15                         | 62.60                         | 31.68                         | 60.8′         |
| 3           | CAPITAL EMPLOYED   |                               |                               |                               |                               |               |
|             | A) Lighting  | 17.68                         | 23.87                         | 17.68                         | 23.87                         | 15.9          |
|             | B) Consumer Durables   | 68.34                         | 69.87                         | 68.34                         | 69.87                         | 49.4          |
|             | C) Engineering & Projects                                      | 285.39                        | 179.44                        | 285.39                        | 179.44                        | 249.8         |
|             | D) Others  | 9.85                          | 14.34                         | 9.85                          | 14.34                         | 13.7          |
|             | E) Other Unallocable   | 33.71                         | 58.78                         | 33.71                         | 58.78                         | 32.3          |
|             | Total (A+B+C+D+E)  | 414.97                        | 346.30                        | 414.97                        | 346.30                        | 361.23        |